

TAPA 1st Annual Conference

Purpose: to introduce TAPA as a premier worldwide organization in regard to securing of cargo throughout the Supply Chain.

Goals: bring on new members by gaining access to a broader scope of corporate groups, particularly: pharmaceutical; retail (wearing apparel & footwear); heavy equipment; tobacco; cosmetics; insurance, etc.

Date: Sun., Nov. 12 – Tues., Nov. 14, 2006

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Areas viewed for the conference and cost factors:

- Miami, FL:
 - Hilton Biscayne Beach: approx. \$235pp
 - Wyndham: approx. \$200pp
 - Embassy Suites: \$148pp – \$168pp**
- Dallas, TX:
 - Gaylord Texan: approx. \$225pp
- NY, NY:
 - Bridgewaters: approx. - \$325pp
 - Marriot Marquis: approx. \$350pp

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Choice: Embassy Suites Miami, FL

Costs:

- Room rate: \$139 - \$159 (includes breakfast)
- Cocktail Reception: \$5.00pp
- Coffee, tea, soda, etc. (twice a day x2): \$28.00pp
- Lunch (Two days): \$45.00pp
- Dinner: \$65.00pp
- Misc.: \$5.00pp

Approx. cost: \$148.00pp

Approx. cost (including meeting rooms): \$168.00pp**

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Additional charges**:

- Meeting room charges if room capacity (100) not met: \$2,000.00 (total two days)
- Expenses for guest speakers (including Law Enforcement, etc.): \$10,000.00 (total)
- Miscellaneous expenses (equipment, gratuities, etc.) \$1,500.00 (total)
- Approx. total cost for Conference: \$47,350.00

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Income: based on 125 member; 20 non-member
and 25 vendor attendees –

- 125 members @ \$395.00pp = \$49,375.00
- 20 non-members @ \$495pp = \$9,900.00
- 25 vendors @ \$1,195 = \$29,875.00
- Total = \$89,150.00

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- Conference:

Sunday, Nov. 12: registration - 3:00PM 6:00PM

Cocktail Reception: 6:00 PM – 7:30PM

(Happy Hour – separate designated area for TAPA)

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- Conference:

AM Monday, Nov. 13: General Session w/keynote speaker (s) (Gov.; Gov't; Chief of Police; CEO)

Two (2) break-out sessions (panel discussion):

- 1.) Diversion

- 2.) Cargo Theft Solutions

PM: Two break-out sessions (panel discussion):

- 1.) Choice

- 2.) Choice

General Session: Review & Wrap-up

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Conference:

AM Tuesday, Nov.14: general session w/Law Enforcement worldwide (UK, FL, NY/NJ, CA, GA, TN), followed by a break-out session specifically for Law Enforcement

Two (2) break-out sessions:

- 1.) Freight Forwarder/Logistics – “Trials & Tribulations
- 2.) Legislation: focus and resources

PM: General Session: Law Enforcement & Break-out review and final wrap-up